



JASPER COUNTY COUNCIL

VIRTUAL MEETING

Jasper County Clementa C. Pinckney Government Bldg
358 3rd Avenue Ridgeland, SC 29936

FEBRUARY 1, 2021

OFFICIAL MINUTES

Officials Present: Chairwoman Barbara B. Clark, Councilman L. Martin Sauls, Councilman John Kemp and Councilman Pastor Alvin Adkins (arrived during the Presentation by Ms. Steele).

Officials Absent: Vice Chairman Dr. Curtis Brantley

Staff Present: County Administrator Andrew Fulghum, Clerk to Council Wanda H. Simmons, County Attorney David Tedder, Administrative Services Director Kimberly Burgess, Emergency Services Director Chief Russell Wells, Lisa Wagner Director of Planning and Building and Jonathan Dunham.

Others Present: Sandy Steele of SouthernCarolina Regional Development Alliance and Alan Linkous of Howell Linkous & Nettles LLC.

Call to Order: Chairwoman Clark called the meeting to order at approximately 5:00 PM.

Clerk of County Council, Wanda Simmons read the report of compliance with the Freedom of Information Act for the record.

Chairwoman Clark read the information below for the executive session and asked for a motion to go into executive session.

Motion to go into executive session: Councilman Sauls

Second: Councilman Kemp

Vote: Unanimous

The motion passed.

Executive Session

SECTION 30-4-70. Meetings which may be closed; procedure; circumvention of chapter; disruption of meeting; executive sessions of General Assembly.

(a) A public body may hold a meeting closed to the public for one or more of the following reasons:

- (1) Discussion of employment, appointment, compensation, promotion, demotion, discipline, or release of an employee, a student, or a person regulated by a public body or the appointment of a person to a public body – Clerk to Council**

(2) Discussion of negotiations incident to proposed contract arrangements and proposed purchase or sale of property, the receipt of legal advice where the legal advice related to a pending, threatened, or potential claim or other matters covered by the attorney-client privilege, settlement of legal claims, or the position of the public agency in other adversary situations involving the assertion against the agency of a claim – Sections 30-4-70(a)(2) – Exit 3; Sheriff's Dept. Procurement / Sale of Property; Sheriff's Dept. Storage Claim

Motion to return to open Session: Councilman Sauls

Second: Councilman Kemp

Vote: Unanimous

The motion passed.

Business from Executive Session:

Motion to authorize the County Administrator with the assistance of the County Attorney to pursue efforts to obtain County title and ownership of the K-9 service animals sold by the former Sheriff, including the authority to initiate such legal proceedings as may be necessary or desirable to resolve the matter – Councilman Kemp

Second – Councilman Sauls

Vote: Unanimous

The motion passed.

The Pledge of Allegiance was led by Councilman Sauls and the Invocation was given by Councilman Kemp.

Approval of Agenda:

Motion to approve the agenda as presented: Councilman Sauls

Second: Councilman Kemp

Vote: Unanimous

The motion passed.

Approval of the Minutes of January 19, 2021:

Motion to approve the minutes of January 19, 2021 as presented: Councilman Sauls

Second: Councilman Kemp

Vote: Unanimous

The motion passed.

Presentations or Proclamations:

Sandy Steele – Southern Carolina Regional Alliance Quarterly Report

Sandy Steele was present to review with County Council the Southern Carolina Regional Alliance Quarterly Report. Ms. Steele thanked everyone on Council on behalf of Southern Carolina for allowing her to be here for this presentation.

Ms. Steele noted that Southern Carolina comes before all County Council's to give a quarterly recap. She noted that Southern Carolina was formed over 25 years ago and Jasper County had joined Southern Carolina Alliance in 2012. Since then, together she noted that we have sold a Cypress Ridge Spec Building recruiting Coca Cola to the County and built another spec building with grants with nearly forty percent of the total cost coupled with a low interest loan. There has also been the development of the Point South spec building and Point South Park with a private developer that kept the cost away from the County. She noted they had worked with the state extensively to acquire the Sherwood Tract as well as over \$500,000 in grants to have due diligence done on the tract, producing product they could use to recruit. She noted that RiverPort Commerce Park Developers had pledged a \$250 million dollar capital investment.

In fact, she mentioned from 2016-2020 there had been \$146 million dollars in capital investment recruited to Jasper County and the creation of 164 jobs and noted that this did not include the \$250 million capital investment pledge from RiverPort Developers. Ms. Steele said that Southern Carolina enjoys the relationship they have with the county and that it is a pleasure to work with Jasper County.

She stated that they are governed by a 43-member Board which governs 7 counties. Jasper County's own Marty Sauls has been the Chairman of this Board for 3 years. She said it is a pleasure to work with Marty Sauls and that they appreciate his efforts as he always leads the board forward and represents Jasper County. In addition, Jasper County also has other representation on the board. She said they are excited for the future of Jasper County and the region and they appreciate Jasper County's partnership, participation and the leadership thru Marty Sauls for the entire region.

Ms. Steele went through each slide and reviewed the information for Council and for the public. A copy of the report Ms. Steele presented has been attached to the minutes as Attachment "A".

Open Floor to the Public per Ordinance 08-17 any citizen of the County may sign to speak before the Council on matters pertaining to County Services and Operations. Presentations will be limited to three (3) minutes and total public input will be limited to 30 minutes.

Chairwoman Clark asked if there were any public comments for this meeting. Clerk to Council, Wanda Simmons noted that no public comments for this meeting had been received.

Resolutions:

A: [Sandy Steele](#) - Resolution approving the joinder of CCBCC Operations, LLC as a Sponsor Affiliate of the Fee in Lieu Agreement between Jasper County, SC. and Piedmont Coca Cola Bottling Partnership.

Sandy Steele was present to address this resolution. She noted that in 2017 they announced that Coca Cola Company would be locating into Cypress Ridge in Jasper County. At that time, they were granted a Fee in Lieu of Tax Agreement (FILO). The trade name at that time was the Piedmont Coca Cola Bottling

Partnership. She noted that the agreement contains language that allows for an assignment or transfer with the consent of County Council by resolution. She said they were notified about a month ago that Piedmont Coca Cola Bottling Partnership merged with CCBC Operations, LLC., asking Jasper County for reassignment due to the merger. She said there was no negative impact to the county and with no changes to the FILO.

Motion to approve Resolution 2021-02 as presented: Councilman Sauls

Second: Councilman Kemp

Vote: Unanimous

The motion passed.

Ordinances:

A: Lisa Wagner – 3rd reading of Ordinance Number [2021-01](#) to amend the Official Zoning Map of Jasper County so as to transfer a property bearing Jasper County Tax Map Number 040-00-02-094 from the Residential Zone and Community Commercial Zone to the Community Commercial Zone on the Jasper County Official Zoning Map.

Lisa Wagner was present to address this request. She said the subject property consists of 3.09 acres and is located at 12336 Speedway Boulevard. The Applicant has requested a Zoning Map Amendment to have the property designated as Community Commercial (CC). The property is currently split zoned Residential and Community Commercial. The property has been used for many years as a storage area although it has never been formally developed.

Ms. Wagner noted that the request is reviewed as according to the 2018 Jasper County Comprehensive Plan, the Future Land Use Map identifies this area as “Urban Transition,” which are pockets of unincorporated Jasper County that are partially or entirely surrounded by the municipality. For these areas that experience new development or redevelopment, consideration should be given to working with the adjacent municipality for annexation.

Ms Wagner said that the adjacent parcels are zoned Community Commercial, Residential, and Planned Development District through the City of Hardeeville. The adjacent land uses are commercial, residential, and vacant property. The subject property is accessed by Speedway Boulevard, which is a four-lane state-maintained highway, classified as a major arterial road.

She noted that the Planning Commission recommends approval of the request to have the property designated as Community Commercial.

Motion to approve the 3rd reading of Ordinance 2021-01: Councilman Sauls

Second: Councilman Kemp

Vote: Unanimous

The motion passed.

B: Lisa Wagner – 3rd reading of Ordinance Number [2021-02](#) to amend the Official Zoning Map of Jasper County so as to transfer a property bearing Jasper County Tax Map Number 038-00-01-001

from the Residential Zone and Community Commercial Zone to the Community Commercial Zone on the Jasper County Official Zoning Map

Lisa Wagner was present to address this request. She said the subject property consists of 24.04 acres and is located at the intersection of Alligator Aly and Speedway Boulevard. The Applicant has requested a Zoning Map Amendment to have the property designated as Community Commercial (CC). The property is currently split zoned Residential and Community Commercial. The property is undeveloped.

Ms. Wagner noted that according to the 2018 Jasper County Comprehensive Plan, the Future Land Use Map identifies this area as "Resource Conservation," which are areas that fall alongside the rivers that flank the east and west of Jasper County. These areas should be used primarily for conservation and recreation. Any development should be very low in impact.

Ms. Wagner said the adjacent parcels are zoned Rural Preservation, Community Commercial and Resource Conservation. The adjacent land uses are residential, commercial, recreational, and vacant property. The subject property is accessed by Alligator Aly, which is a two lane state maintained highway, classified as an arterial road.

She noted that the Planning Commission recommends approval of the request to have the property designated as Community Commercial.

Motion to approve the 3rd reading of Ordinance 2021-02: Councilman Kemp

Second: Councilman Sauls

Vote: Unanimous

The motion passed.

C: David Tedder – 3rd reading of Ordinance Number [2021-03](#) to amend an ordinance # 2019-08 regarding the abandonment of a portion of Jasper Station Road.

David Tedder was present to address this request. He noted that the road in question, Jasper Station Road, is an unpaved road generally running North and South off Argent Blvd. The area involved is within the boundaries of the Argent East development. The developers are creating a new road from Hwy 170 over around back down in a huge loop to Argent Blvd. As part of that development that they wanted to reroute Jasper Station Road in part to go into the new road that is paved and much improved. Originally, they came to the Council and an ordinance was passed that would abandon the entrance once the area of Jasper Station Road was going North and South.

In April 2019, Council passed an ordinance agreeing to abandon any interest the County had and let the road be moved conditioned upon the acceptance by the City of Hardeeville. Two things have occurred, one is they created the road that goes East and West and they want to abandon the area lying to the South of that road, but they have not yet relocated the area in blue to the North of the road and want to leave the road open for a while to complete construction.

Since they will have new improved access coming from the North to East Argent Loop Road going out to 170. They have asked the County to go ahead and allow the abandonment of that area lying to the South and a quit claim deed for that once the City of Hardeeville approves that area for public travel and acceptance of being completed. Also, to delay the abandonment of that area in red to the North until such time as completed that area in blue for public travel by the City of Hardeeville. He noted for the record that the County does not have a paper title to the road.

Motion to approve the 3rd reading of Ordinance 2021-03: Councilman Kemp

Second: Councilman Sauls

Vote: Unanimous

The motion passed.

D: David Tedder – 1st and final reading to adopt Emergency Ordinance No. [2021-04](#) to provide for the Extension and Incorporation by Reference of the Provisions of Prior Emergency Ordinances, Address the Phased -in- Opening of County Facilities and Modifications to the County Declaration of a Local Emergency, and Matters Related Thereto, Including a Resolution Affirming Resolutions Regarding Safety Practices.

David Tedder was present to address this request. Mr. Tedder noted that this was an extension of the prior Emergency Ordinance that had been adopted in the Spring of 2020. He noted that it had to come back to Council for review and extension at the end of each adoption period to continue to be in force.

Motion to approve the first and final reading of Ordinance 2021-04: Councilman Kemp

Second: Councilman Sauls

Vote: Unanimous

The motion passed.

E: Kimberly Burgess - 2nd reading of Ordinance Number [2021-05](#) to provide for the issuance and sale of not exceeding \$5,000,000 General Obligation Refunding Bonds of Jasper County, South Carolina; to prescribe the purposes for which the proceeds shall be expended; to provide for the payment thereof; and other matters relating thereto.

Kimberly Burgess and Alan Linkous was present to address this request. Kimberly Burgess introduced Mr. Linkous to review this information with Council. Mr. Linkous discussed items E and F during his review of this information at this time. Mr. Linkous noted that he knew Council was familiar with these financings from the past. He said he could leverage off that, but with the new council members wanted to make sure he covered as much as possible. He said he would be discussing the ordinances in reverse order.

He noted that Chairwoman Clark referenced the General Obligation bond ordinance. He said Ms. Burgess also mentioned there was another ordinance related to issuance of refunding bonds by the St. Peters Parish/Jasper County Public Facilities Corporation. He noted with both ordinances the County's independent registered Municipal Advisor had approached the County with

recommendations on refunding the current outstanding debt over the same amortization period for debt service savings. This provides an opportunity to refinance some of the County's existing debt obligations and save some money.

The ordinance relating to the Saint Peters parish Jasper County Public Facilities Corporation obligations contemplates refunding \$3,970,000 outstanding debt from the series 2011A bond issuance. This was done for the purposes of providing a permanent financing for the costs of constructing the new Clementa C Pinckney Government Building and for the renovation of the historic County Courthouse at that time. A portion of that 2011 an issue has already been refunded in 2017 for debt service savings at that time, but the portion that remains was not available for refunding then but it is now. Those bonds are intended to be refunded and the County's Municipal Advisor has identified a couple of outstanding lease purchase obligations of the County with a little higher interest rates that can be put in with this financing and refund it all once.

This would pick up some additional savings by refunding those lease purchase obligations which I believe the total outstanding principle amount of those obligations is \$1,815,000. In so doing based on today's market conditions refunding those obligations would result in about \$81,000 per year savings on the bond issue and about \$26,000 per year per savings on the lease issues. That totals a gross savings of \$813,000 for the bond portion and \$133,000 for the lease portion.

The second ordinance which is the one listed first on the agenda, relates to the County's issuance of General Obligation Bonds in 2011. This was while the other financing was being done and it provided for portion of those same costs. He said he believed that approximately \$4,370,000 of those General Obligation Bonds remain outstanding and have 21 years remaining on their debt service life. He noted that they can be refunded at present market conditions for savings average around \$100,000 a year taking advantage of the market conditions.

Councilman Sauls and Chairwoman Clark said this was great news.

Councilman Kemp questioned if these two were on one bond, borrowing one time not two different bonds. Mr. Linkous said there are two different bond issues one being done under each of the two ordinances before council tonight. He explained noting that they are two different financial structures. The St Peters Parish Obligation and those leases can be refinanced now to capture the savings now. The General Obligation Bonds cannot be refinanced until later this year, so the two financings are moving forward on different financing schedules. Councilman Kemp asked who the County's Financial Advisor was. Mr. Linkous said it was Municipal Advisors of Boston.

Councilman Kemp also noted that Exhibit B, C, E and F are blank. He asked what the reason for that was. Mr. Linkous said those had not been developed yet and would be done prior to the third reading with all pertinent exhibits. Councilman Kemp said Exhibit D is not filled out. Mr. Linkous said that is a notice to be published and the not exceeding number is in the ordinance itself.

Motion to approve the 2nd reading of Ordinance 2021-05: Councilman Sauls

Second: Councilman Kemp

Vote: Unanimous

The motion passed.

F: [Kimberly Burgess](#) - 2nd reading of Ordinance Number [2021-06](#) authorising the execution and delivery of certain instruments, including a fourth Amendatory Public Facilities Purchase and Occupancy Agreement between Jasper County and St. Peters Parish/Jasper County Public Facilities Corporation; approving the issuance of St. Peters Parish/Jasper County Public Facilities Corporation Instalment Purchase Revenue Bonds and Bond Anticipation Notes; consenting to the form of a fourth Supplemental Trust Agreement between St. Peters Parish/Jasper County Public Facilities Corporation and U.S. Bank National Association as corporate trustee; and other matters relating thereto.

Motion to approve the 2nd reading of Ordinance 2021-06: Councilman Kemp

Second: Councilman Sauls

Vote: Unanimous

The motion passed.

New Business:

Chairwoman Clark read through and explained the appointments that were on the agenda requested from the SouthernCarolina Regional Development Alliance, Lowcountry Council of Governments, and the Cypress Ridge Business / Industrial Park Design Review Committee Boards.

A: [Andrew Fulghum](#) – Consideration of reappointing Councilman Marty Sauls to the SouthernCarolina Regional Development Alliance (SCA) Board of Directors for a 3-year term.

Motion to approve the re-appointment of Councilman Marty Sauls to the SouthernCarolina Regional Development Alliance (SCA) Board of Directors for a 3-year term.: Councilman Adkins

Second: Chairwoman Clark

Vote: 3 yes votes and Councilman Kemp abstained

The motion passed.

B: [Andrew Fulghum](#) – Appointment of Chairwoman Barbara B. Clark to the Low Country Council of Governments as the Jasper County Elected Official.

Motion to approve the Appointment of Chairwoman Barbara B. Clark to the Low Country Council of Governments as the Jasper County Elected Official: Councilman Sauls

Second: Councilman Adkins

Vote: 3 yes votes and Councilman Kemp abstained

The motion passed.

C: [Andrew Fulghum](#) - Appointment of Councilman Alvin Adkins to the Cypress Ridge Business/Industrial Park Design Review Committee.

Motion to approve the appointment of Councilman Alvin Adkins to the Cypress Ridge Business/Industrial Park Design Review Committee: Councilman Sauls

Second: Chairwoman Clark

Vote: 3 yes votes and Councilman Kemp abstained
The motion passed.

D: Russell Wells - 911 Fund Expenditure Request – Annual maintenance renewal contract with Lumen Technologies for the 911 phone system not to exceed \$31,331.00.

Chief Russell Wells was present to discuss and present this request. Chief Wells stated that these were the encumbered funds for \$31,331.00 with Lumen Technologies for the annual maintenance contract. He requested that if approved that the Administrator be able to sign the agreement for this year. Councilman Kemp asked if this was a budgeted item. Chief Wells said it was a budgeted item.

Motion to approve the annual maintenance renewal contract with Lumen Technologies for the 911 phone system not to exceed \$31,331.00 as requested: Councilman Sauls

Second: Councilman Kemp

Vote: Unanimous

The motion passed.

Old Business:

There was no old business on this agenda.

Council Members Comments:

Councilman Kemp:

Councilman Kemp thanked everyone in the fire, safety, emergency workers and other staff for working with the public during the Corona Virus. He noted that staff had been very helpful and that Clerk to Council Wanda Simmons even helped him with questions and getting information for him on a Sunday. He also noted that February was Black History Month and that he wanted to have that acknowledged.

Councilman Sauls:

Councilman Sauls said he had been serving on the hospital board governing board for Coastal Carolina from the past about seven or eight years. He noted they had hosted Governor McMaster last week to tour the back patients center and he talked with them little bit about DHEC and what he's planning to do and what we are doing at Coastal Carolina and Hilton Head Hospitals. He said they are in the top five between the two local hospitals in utilization meaning we have been able to administer 100% plus of all doses immediately when we receive them. He noted they have been receiving about 1200 doses a week which are first and second doses and have been able to administer those quickly to our citizens. They have done a couple of things through our hospital in Coastal especially, to try to outreach community especially in the seniors through the pastoral organization churches such as the Agape Life Center and St. Stephen AME Church to assist in registering individuals in the vaccine administration system, which is a required step in the schedule of an appointment. The current registration process is very technology dependent which can be challenging for members of our senior community. With the assistance of the churches, we have been able to work in planning to provide this service to their organizations in the community and in their congregation to help them reach out to make contact for

an appointment. If anybody needs assistance, he noted that he could provide a toll free number as well as contact information for Coastal Carolina to help people in this registration process. He said he was really proud of what the hospital and DHEC are doing. We are anticipating larger quantities in the early spring to be able to administer and working with the National Guard to have some large-scale vaccination sites such as football stadiums, etc. He noted he wanted to say a special thank you too Weston Newton and Senator Davis for joining us when the Governor came down to discuss issues locally.

He also mentioned that at the Southern Carolina Alliance Executive Board Meeting last week and there were good things to come out of that. He thanked Lyn Tindol with Blue Heron Nature Center working with Palmetto Pride and Coastal Conservation District on trash pickup and the Adopt a Highway Program. He said there were good efforts in the Levy area. He thanked the First Responders, and asked for special prayers for people and families with COVID.

Councilman Adkins:

Councilman Adkins noted that he wanted to pray for the sick and hoped everyone would stay safe and stay strong. He noted that he was praying for everyone. He thanked Council for the appointment to the Cypress Ridge Business/Industrial Park Design Review Committee. He noted that he loved working with beautification efforts and he going to do his best to beautify the County.

Chairwoman Clark:

Chairwoman Clark noted that she, Councilman Adkins, Danny Lucas and Andrew Fulghum had attended the Fly In event. She said there were 41 plus planes at the Claude Dean Airport with a great turnout. She said there is a lot going on and a lot to look forward to. She said they had breakfast and it turned out to be a beautiful day for the event.

She said she was concurring with all that the other Councilmembers had said. She noted she was praying for all of the employees.

She also noted that she had spoken with County Administrator, Andrew Fulghum about having the Councilmembers all get vaccinated. She noted that staff is also getting things ready for the annual retreat. She mentioned that if any of the Council had something to address or talk about at the retreat to please send it to the Clerk of Council.

Administrator's Report:

Andrew Fulghum was present to address his request. He said he did have one item that needed to be voted on at this meeting. He said that they had purchased a 2014 Dodge Caravan in the amount of \$8900.00 for Voters Registration. He asked that Council ratify this with a motion.

Motion to approve the purchase as presented: Councilman Sauls

Second: Councilman Adkins

Vote: Unanimous

The motion passed.

Mr. Fulghum noted that Council had his report in their packet and stated if they had any questions, he was present to address them.

Mr. Fulghum asked Chief Wells to give the COVID-19 COVID statistics report. Chief Wells presented the COVID statistics report and reviewed the positivity rate of the State of South Carolina and of Jasper County. He also noted where DHEC was holding testing sites and locations. This report is attached as Attachment B.

Possible Return to Executive Session to Continue Discussion on Matters Regarding Agenda Item II.
There was no need for a return to executive session at this meeting.

Adjourn:

Motion to adjourn: Councilman Sauls

Second: Councilman Adkins

Vote: Unanimous

The motion passed.

The meeting adjourned at 7:46pm.

Respectfully submitted:



Wanda H. Simmons
Clerk to Council

Approved:



Barbara B. Clark
Chairwoman

Attachment "A"



2020 Annual Review

Southern Carolina Regional Development Alliance

13 ANNOUNCEMENTS IN 2020

\$369,440,000 in Capital Investment
1,938 New Jobs

8 New Companies

\$353,990,000 in Capital Investment and 1,844 Jobs

Wayne Brothers Company	\$7,000,000 and 75 jobs
US Ironworks	5 jobs
Yield Scientific	\$30,000,000 and 107 jobs
Intelligent Lifecycle Solutions	40 jobs
Farrar Scientific	\$500k and 3 jobs
Agriculture Technology Campus	\$314,000,000 and 1,547 jobs
Pine View Buildings	\$1,490,000 and 55 jobs
CTG2 Technologies	\$1,000,000 and 12 jobs

5 Expansions \$15,450,000 in Capital Investment and 94 Jobs

Stoneworks	\$3,200,000 and 21 jobs
Charleston Composites	\$3,800,000 and 28 jobs
Paper Converters	\$ 500,000 and 10 jobs
Phoenix Specialty	\$5,500,000 and 35 jobs
Brunson Laundry	\$2,450,000 and 42 jobs saved



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1,938 New Jobs

8 New Companies

\$353,990,000 in Capital Investment and 1,844 Jobs

Wayme Brothers Company	\$7,000,000 and 75 jobs
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Yield Scientific	\$30,000,000 and 107 jobs
Intelligent Lifecycle Solutions	40 jobs
Farrar Scientific	\$500k and 3 jobs
Agriculture Technology Campus	\$314,000,000 and 1,547 jobs
Pine View Buildings	\$1,490,000 and 55 jobs
CTG2 Technologies	\$1,000,000 and 12 jobs

5 Expansions

\$15,450,000 in Capital Investment and 94 Jobs

Stoneworks	\$3,200,000 and 21 jobs
Charleston Composites	\$3,800,000 and 28 jobs
Paper Converters	\$ 500,000 and 10 jobs
Phoenix Specialty	\$5,500,000 and 35 jobs
Brunson Laundry	\$2,450,000 and 42 jobs saved

AWARDS AND SPECIAL RECOGNITION

Hampton County Ranked #2 among Counties in the State for Private Capital Investment
\$344,000,000 in Private Capital Investment

Hampton County Ranked #1 Among SC Counties in Job Creation
With 1,659 Jobs Announced in 2020

*Source: Report by Lancaster County Economic Development, derived from the SC Department of Commerce's 2020 Announced Projects data

TRADE & INDUSTRY
REVENUE GROWTH

TRADE & INDUSTRY DEVELOPMENT
Named the Agriculture Technology Campus in Hampton County
As One of 15 National Winners of the
"2021 Capital Investment and Community Impact Award"



2020 SC MANUFACTURING EXCELLENCE AWARDS

Presented by the South Carolina Manufacturing Extension Partnership
At the 2020 SC Manufacturing and Conference Expo

Innovator Award

ARCHROMA

Martin, South Carolina
Archroma was 1 of 2 statewide recipients of the SC Manufacturing Excellence Innovator Award for their efforts to reduce their environmental impact through innovative initiatives in 2020.



COVID-19 Response Award

These local companies were recognized by the South Carolina Manufacturing Extension Partnership for their extraordinary efforts in pivoting their production to produce products for the community during the COVID-19 pandemic in 2020.

FIRE AND PINE

Ridgeland, SC
Fire and Pine provided thousands of face shields to local hospitals, nursing homes and other facilities.



HARRIS PILLOW

Beaufort, SC
Harris Pillow produced hundreds of hospital gowns to meet extraordinary needs last year.



49
+73
122
Projects
worked
in 2020

- Began 2020 with 49 projects/leads
- Reopened Project Smile (won)
- Reopened Project Garden (active)
- Added 73 New Projects/Leads
- Closed 51
- Announced 13
- 60 Active projects/leads as of 12/31/20
- 225 Property submittals



Comparison of Number & Types of Announced Projects

2016

10 total: \$112,450m + 287 jobs
 4 Expansions: \$12,500m + 160
 6 New: \$99,950m + 187
 1 solar project - \$85m*

2018

12 total \$174,914,253 + 696 jobs
 3 Expansions: \$9,478,000 + 107 jobs
 9 New: 165,436,253 + 589 jobs
 2 solar projects \$71,400,000*

2020

13 total \$369,440,000 + 1,938 jobs
 5 expansions: \$15,450,000 & 94 jobs
 8 New: \$353,990,000 + 1,844 jobs
 0 solar projects

*included in total cap ex

2017

13 total: \$169,050m + 308 jobs
 4 Expansions: \$12,775m + 46
 9 New: \$156,275m + 262
 2 solar projects - \$102,500m*

2019

13 total: \$56,355,000 + 405 jobs
 4 Expansions: \$7,605,000 + 69
 9 New: \$48,750,000 + 336
 1 solar project \$14,000,000*



Average Project Length: 12.7 months

8.9 months in 2019

9.15 months in 2018

7.7 months in 2017

Expansions – 11.2 months

Paper Converters 15 months

Charleston Composites 9 months

Hilton Head Stone 19 months

Brunson Laundry 6 months

Phoenix Specialty 7 months

New Companies – 13.6 months

Yield Scientific 9 months

ATC 12 months

Lifecycle Solutions 35 months

Wayne Brothers 23 months

CTG2 Technologies 12 months

US Ironworks 2 months

Farrar Scientific 13 months

Pine View Buildings 3 months

Marketing Team Met with 192 Companies

- **Conducted One-on-One Meetings through SCA's Regional Lead Generation Program**
- **Added New Lead Generation Tools to Reach More Companies (3,803 companies contacted)**
- **Partnered with SC Dept. of Commerce and Other Regional Alliances**
- **European Agribusiness Seminar**
- **France Marketing Mission (Virtual)**
- **UK Marketing Mission (Virtual)**
- **Italy and Switzerland Mission (Virtual)**
- **India Mission (Virtual)**
- **Participated in Transatlantic Business Council Conference with Site Consultants**
- **Began New Website Redesign**
- **Sponsored Several Events: Converge in Beaufort, Exit 3 Announcement in Jasper, ATC in Hampton**

MARKETING HIGHLIGHTS

SCA LED INTERNAL MARKETING AND BRANDING CAMPAIGNS FOR ALLENDALE AND BAMBERG:

- Created new brands for both counties
- Provided newly branded websites and upgrades to both counties
- Provided new county and town welcome signs, banners, and billboards
- Created Be Bamberg Facebook page (1,245 followers)
- Created All for Allendale FB page (470 followers)
- Produced video features on industries and businesses
- Development of radio campaign
- New billboards in process



NEW OPPORTUNITY ZONE MARKETING

Southern Carolina Alliance has added an Opportunity Zone section to our website with the downloadable prospectus for each county's OZ. The prospectuses were produced from a professional assessment by Thomas R. Miller & Associates of the best development use for each individual Opportunity Zone, which was funded by a grant SCA requested from the SC Department of Commerce; the properties were then presented to targeted investors in a series of 60 Zoom meetings and calls. SCA was the only regional alliance to provide this service to its member counties.

PRODUCT DEVELOPMENT HIGHLIGHTS

PALMETTO SITES CERTIFICATION PROGRAM

- At the request of the SC Department of Commerce, SCA participated in the pilot program for the Palmetto Sites certification program to assist the state in development of the program.
- All SCA counties have now completed the submittal, review and site-visit and received reports from SCDOC for the sites submitted.
- SCA hosted a virtual site visit for Barnwell County through the program, with the Site Selector noting in the written report that it was the best virtual visit they have ever encountered.
- SCA is now preparing for 2021 program year submittals for other properties.



A screenshot of the Palmetto Sites website. The top navigation bar includes 'HOME', 'OUR SUPPORTS', 'PALMETTO SITES', and 'CONTACT US'. The main content area features the Palmetto Sites logo, a large image of a house, and a prominent orange button that says 'CHECK FOR READINESS'. Below the button, there is a small text block that reads: 'As part of South Carolina's commitment to being "job ready" for business, the Department of Commerce offers prospective industrial facilities incentives to encourage site development. A virtual site visit is available for all Palmetto Sites properties. A virtual site visit is available for all Palmetto Sites properties. A virtual site visit is available for all Palmetto Sites properties.' The bottom of the screenshot shows a dark blue footer with the text 'SCA is now preparing for 2021 program year submittals for other properties.'

NEW DRONE VIDEOS TO MARKET OUR PROPERTIES-EVEN DURING A PANDEMIC

All SCA counties participated in the 2020 SC Department of Commerce drone video initiative. The SCDOC program established guidelines to allow counties to highlight industrial property in a video format.

- SCA provided complete project management of the program for 6 counties and 25 videos.
- SCA-produced marketing video will also be allowed to be posted on the SCDOC web page to supplement the SCDOC video.

PRODUCT DEVELOPMENT HIGHLIGHTS

SOUTHERNCAROLINA ALLIANCE'S PRODUCT DEVELOPMENT TEAM:

- Managed the submission of multiple SC Department of Commerce site grants, which were awarded in our member counties
- Handled UTC grants submissions, which were awarded for multiple counties
- Continues to provide full-service management to counties on multiple grants
- Provide project specific layout and cost information both in-house and with engineering partners
- Exploring with SC Commerce, Forestry and Agriculture Departments the possibility of designating one of our industrial parks as a Biomass Certified Park for Opportunity Zone investment
 - Designation will follow DOE established certification protocols
 - Would provide an additional certification on top of SC DOC Palmetto Sites designation
- Provided broad assistance to Barnwell EDC on Electrical and Fire Protection to bring the former Allied Building in Blackville back into active inventory
- Providing continued support to Denmark for ongoing water system modernization program and grant funding
- Coordinated EDA grant to install rail spur into Lot 7 at SCAI Park, providing a truly rail-served 30-acre building site.
- Allendale County Spec #2
 - Design RFQ Package Received and Reviewed by Committee
 - Allendale County entered a contract with L33P
- Hampton County Spec #2
 - DHEC Land Disturbance Permit Issued
 - Building Package Under Review



WORKFORCE DEVELOPMENT

TO HELP OUR REGION MEET EMPLOYER DEMAND FOR SKILLS TRAINING, SOUTHERNCAROLINA ALLIANCE CONTINUES TO FACILITATE WORKFORCE TRAINING INITIATIVES AMONG OUR PARTNERS, INCLUDING:

- A comprehensive, professional regional assessment of the workforce for our seven counties, which included interviews with our major industries; an inventory of training and resources in our local schools, technical colleges and universities; identifying gaps in skills training; and proposing solutions to more effectively train our workforce. Results will be released and initiatives executed in 2021.
- A partnership with Savannah River Nuclear Solutions (SRNS) and the S.C. Technical College System to create 300 new registered apprentice opportunities in our region, beginning in 2021
- A partnership to offer ManuFirst SC certification with Denmark Technical College with private funding to increase our skilled workforce in Fall 2021
- A tuition-free welding training initiative, funded by EIJ Philanthropies, with SCA partnering with the City of Hardeeville and Palmetto Training, Inc., to market and provide welding training to Jasper County students. The program is expected to train up to 30 new professionals in the first six months and assist with job placement.



WHEN 2020 BROUGHT CHALLENGES TO OUR DOORSTEP, OUR INDUSTRIES STEPPED UP.

Not only did they keep our regional economy going, many of them manufactured essential products that were distributed globally.

Some of our industries were already making essential products, while others diversified or pivoted to make sure that the demand for everything from masks and ventilator parts to hand sanitizer and toilet tissue could be met while saving jobs here in our region.

Like you, we at SouthernCarolina Alliance are grateful for the industries that have built our regional economy over the decades, and we are appreciative of those new companies that forged ahead with new investment in our communities during a year like no other.

To learn more about the companies of the SouthernCarolina Alliance region that manufactured essential products this year, you may visit our website at www.SouthernCarolina.org or the following websites:

- www.anovatek.com, www.phoenixspecialty.com, www.cascades.com, www.collinsaerospace.com, www.pegasus.com, www.harrispillow.com,
- www.secsidegrown.com, www.treandpine.com, www.floralife.com, www.famarscientific.com, www.burmitchurdistillery.com, www.ceraproductsinc.com,
- www.grccilc.com, www.nodust.com, www.maptechpackaging.com





Jasper County COVID Statistics



South Carolina Positivity Rate as of 26, January 2021: **24.7%**
Jasper County Positivity Rate as of 26, January 2021: **23.1%**
Date range is 01/16/2021 through 01/29/2021

Attachment "B"

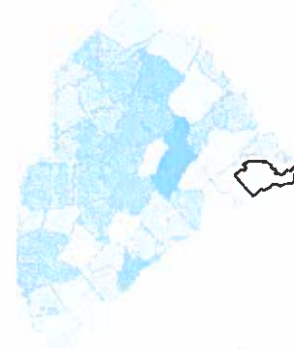
COVID-19 in South Carolina
As of 1:59 PM on 1/29/2021

Select Date Range to Filter Page Values
1/16/2021 1/29/2021

Number of Tests | JASPER **905**

Percent Positive | JASPER **23.1%**

Rate of COVID-19 Tests Performed
County Displayed: Jasper Dates Displayed: 1/16/2021 to 1/29/2021



Type of COVID-19 Tests Being Performed
County Displayed: Jasper Dates Displayed: 1/16/2021 to 1/29/2021

	Positive	Negative	Grand Total
Viral (Molecular)	192	610	802
Antigen	21	70	91
Antibody (Serology)	3	7	10
Unknown		2	2
Grand Total	216	689	905

10.2% of all COVID-19 diagnostic testing has occurred at the Public Health Laboratory.
Note: This table represents volume of tests received and not distinct individuals tested. Individuals may have multiple tests.
*Unknown Test Types refer to tests with an unrecognized test type. As we continue to investigate unknown test types they will be reclassified as more information becomes available.

Moving 7 Day Average Percent Positive of COVID-19 Tests
County Displayed: Jasper Dates Displayed: 1/16/2021 to 1/29/2021

Note: Tooltips Display Percent Positive for the current day and moving 7 day average.

- Number of individuals tested with a Viral Test
- Number of Confirmed Cases
- 7 Day Moving Average Percent Positive

Daily Reported Case Count:

Date	Cases	Date	Cases
01/16	6	01/23	12
01/17	16	01/24	9
01/18	4	01/25	9
01/19	2	01/26	13
01/20	42	01/27	7
01/21	27	01/28	14
01/22	11	01/29	17

Community Testing information

Page 2

County Deaths to date

36 (78% with comorbidity conditions)

Vaccine update

Page 3

****Free****

DHEC - Jasper County Health Department (Open Today)

 0.99 miles away

Dates and Times

2/1 Monday: 9:00 AM - 4:00 PM
2/2 Tuesday: Closed
2/3 Wednesday: 9:00 AM - 4:00 PM
2/4 Thursday: Closed
2/5 Friday: Closed
2/6 Saturday: Closed
2/7 Sunday: Closed

Further Information

Free COVID testing every Monday and Wednesday from 9:00am-4:00pm at the Jasper County Health Department. No appointment is needed; however, attendees can pre-register at <https://covidtest.dhec.sc.gov>

Appointment Needed: No

Referral Needed: No

Pediatric Testing Available: Yes - All Ages

Address

 [651 Grays Hwy, Ridgeland, SC, 29936](#)

Customer Service Number

 855-472-3432

More information or Pre-Registration (if applicable)

 [Pre-register at https://sodh.ec.gov/GetTested](https://sodh.ec.gov/GetTested)



****Free****

Coastal Carolina Hospital - Coastal Carolina Hospital (Open Today)

 11.87 miles away

Dates and Times

2/1 Monday: 8:00 AM - 12:00 PM
2/2 Tuesday: 8:00 AM - 12:00 PM
2/3 Wednesday: 8:00 AM - 12:00 PM
2/4 Thursday: 8:00 AM - 12:00 PM
2/5 Friday: 8:00 AM - 12:00 PM
2/6 Saturday: Closed
2/7 Sunday: Closed

Further Information

Open weekdays from 8:00 AM to 12:00 PM

Appointment Needed: No

Referral Needed: No

Pediatric Testing Available: Yes - All Ages

Address

 [1000 Medical Center Dr, Hambleville, SC, 29927](#)

COVID-19 VACCINE FLOW IN SC

This graphic shows the progression of the vaccine from the federal government to the state and the steps along the way from providers to vaccine recipients.¹



PHASE 1 IN SC STARTS

Vaccine first received Dec. 14, 2020

PROVIDERS	VACCINE ARRIVAL
Acute Care Hospitals	Dec. 14, 2020
CVS/Walgreens (LTCF) ²	Dec. 28, 2020
Non-Acute Care Hospitals	Jan. 4, 2021
Limited Pharmacies	Jan. 18, 2021
Limited Private Physicians	Jan. 11, 2021
Limited Urgent Care	Jan. 11, 2021
Limited DHEC Sites	Jan. 11, 2021

Suppliers started shipping Dec. 13, 2020 (ships weekly)

PHASE 1A

(CURRENTLY ONGOING – FEBRUARY 2021):

- Healthcare workers
 - Includes home health and hospice workers, dentists and dental hygienists/assistants, pharmacists, and more
 - LTCF residents and staff
 - Admitted hospital patients, aged 65+
 - 70+ with or without underlying health conditions
 - COVID-19 vaccine/testing mission-critical state/local government employees
- See more detailed listing of Phase 1a at scdhec.gov/vaxfacts
Estimated population: 987,039⁴

PHASE 1B

(EARLY SPRING):³

- Frontline essential workers
 - Includes law enforcement officers, corrections officers, manufacturing workers, grocery store workers, teachers, daycare workers, and more.
- See more detailed listing of Phase 1b at scdhec.gov/vaxfacts
Estimated population: 573,501⁴

PHASE 1C

(LATE SPRING):³

- All people aged 65 and older
 - 16-64 years old with certain underlying health conditions
 - Other essential workers
 - Includes transportation and logistics, food service, public safety, non-frontline healthcare workers, and more.
- See more detailed listing of Phase 1c at scdhec.gov/vaxfacts
Estimated population: 2,897,527⁴

PHASE 2

(SUMMER – FALL):³

- All people who wish to be vaccinated
 - Widespread availability
- Estimated population: 680,648⁴

THE COVID-19 VACCINE

Phase 1a and 70+ (Currently Ongoing)

Beginning Wednesday, Jan. 13, any South Carolina resident aged 70 or older, regardless of health status or preexisting conditions, [can begin scheduling their appointment to receive COVID-19 vaccine](http://scdhec.gov/vaxlocator). A map with current locations accepting vaccine appointments will be available at scdhec.gov/vaxlocator beginning Wednesday, Jan 13.

FOOTNOTES:

- All phase groups are subject to change based on CDC/ACIP/VAC recommendations
- All estimates subject to change due to vaccine availability, demand, and provider participation
- Vaccine allocated to Long-Term Care Facilities (LTCF)
- Sources: SC Department of Commerce and DOD Tiberius Planning Tool

Employers are encouraged to reach out to their local hospitals as soon as possible and no later than Jan. 15, 2021, with a list of names and contact information of employees who want to be vaccinated. In addition, individuals in Phase 1a who want to be vaccinated should contact their local hospitals to request and schedule an appointment no later than Jan. 15, 2021. Individuals making appointments may need to present credentials to verify they qualify to receive vaccination under Phase 1a. This includes providing some proof (e.g., badge, card, license, personalized letter from employer, picture of license) of Phase 1a qualification when presenting for the vaccination.

Phase 1a includes:

- **Healthcare workers**
 - Initial focus on frontline healthcare workers at high risk of exposure and mission-critical to the overarching goal of preventing death
 - Healthcare workers and medical staff can use [SCHA's list of hospital contact information](#) to schedule their vaccines.
- Residents and staff of long-term care facilities
- Admitted hospital patients, who are aged 65 years and older, as long as they do not currently have COVID-19 and a provider feels it is indicated for them
- Anyone 70 years and older, regardless of health status or preexisting conditions
- State/local government employees and their contractors who are mission-critical for maintaining operations of COVID-19 vaccinations and testing in SC

Healthcare workers include:

- Anesthesiology assistants, registered cardiovascular invasive specialists, and operating room staff
- Athletic Trainers
- American Sign Language (ASL) and other interpreters in healthcare facilities
- Autopsy room staff, coroners, embalmers, and funeral home staff at risk of exposure to bodily fluids
- Chiropractors
- Dentists and dental hygienists and technicians
- Dietary and food services staff in healthcare facilities
- Environmental services staff in healthcare facilities
- Harbor pilots
- Home health and hospice workers
- Hospital transport personnel
- Laboratory personnel and phlebotomists
- Licensed dietitians
- Medical assistants

- Medical first responders (paid and volunteer): EMS; fire department and law enforcement personnel who provide emergency medical care
- Nurses, nurse practitioners, and nurse's aides/ assistants
- Opticians and optometrists and assistants/ technicians
- Persons providing medical care in correctional facilities and correctional officers
- Pharmacists and pharmacy technicians
- Physical and occupational therapists and assistants
- Physicians, including medical house staff (i.e., interns, residents, fellows), and physician assistants
- Podiatrists
- Public health healthcare workers who are frequently interacting with persons with potential COVID-19 infection
- Radiology technicians
- Respiratory care practitioners, such as respiratory therapists
- Speech language pathologists and assistants and audiologists
- Students and interns of the above categories

Phase 1b

Phase 1b (Late Winter 2021)

*All time estimates are subject to change due to vaccine availability, demand, and provider participation.

Phase 1b includes:

- **Frontline essential workers**
 - Sectors included by ACIP: firefighters, law enforcement officers, corrections officers, food and agricultural workers, USPS workers, manufacturing workers, grocery store workers, public transit workers, and those who work in the educational sector—teachers, support staff, and daycare workers

Phase 1.C:

Phase 1c (Early Spring 2021)

*All time estimates are subject to change due to vaccine availability, demand, and provider participation.
Phase 1c includes:

- All people aged **65 and older**
- People aged **16 and older with certain underlying health conditions** that puts them at high risk for severe disease ([list by CDC](#))
- Other **essential workers**
 - Examples included by ACIP: people who work in transportation and logistics, food service, housing construction and finance, information technology, communications, energy, law, media, public safety, and public health staff who are non-frontline healthcare workers

Qualified individuals within Group 1a can utilize the hyperlink below for vaccination registration and locations below.

<https://sc-dhec.maps.arcgis.com/apps/instant/nearby/index.html?appid=514e64ead13e4f508147dad8f483da38&sliderDistance=20&find=1509%2520Grays%2520Hwy%252C%2520Ridgeland%252C%2520S%252C%252029936%252C%2520USA>