



Jasper County, South Carolina

**ADDENDUM #1
JANUARY 9, 2025
RFP #2024-22
AMBULANCE BILLING**

NOTICE TO ALL POTENTIAL RESPONDENTS

The Request for Proposal is modified as set forth in this Addendum. The original Request for Proposal Documents and any previously issued addenda remain in full force and effect, except as modified by this Addendum, which is hereby made part of the Request. Respondents shall take this Addendum into consideration when preparing and submitting its Proposal

PROPOSAL SUBMITTAL DEADLINE

The Proposal submittal deadline remains the same and is not changed by this Addendum.

REQUEST FOR PROPOSAL ADDENDUM #1

Additional Information and Question and Response

1. Does your agency currently have a merchant account established with a credit card processing solution?
 - a. If so, please provide the name of the solution.
 - i. Jasper County Fire Rescue currently utilizes PayPal, but the County is willing to discuss other options. Those options should be included in the proposal.
 - b. Will your agency pay for associated credit card processing fees?
 - i. The client typically will pay if processed online, if through office, the County usually pays the fee. Ultimately, the preferred method is covered by client.
2. Does your agency utilize a bank lockbox for receipt and deposit of payments? **No**
 - a. If so, will the billing vendor have online access?
 - b. Will the billing vendor be required to pay the lockbox fee, or will the cost be covered by the agency?
 - c. If you require the billing vendor to pay, can you provide the current cost of the lockbox?

d. Will the billing vendor be required to mail Notice of Privacy Practices to transported patients? **Yes**

3. In the two most recent fiscal or calendar years, what was the actual number of billable accounts by your agency? Please separate the amounts in years (i.e., total for 2023, total for 2024).

BILLED	COLLECTED	WRITE-OFFS	TURNED OVER	
\$ 145,116.16	\$ 82,956.11	\$ 21,249.17	\$ 61,706.94	Jul-22
\$ 152,203.66	\$ 106,954.35	\$ 5,018.88	\$ 101,935.47	22-Aug
\$ 140,502.48	\$ 118,821.43	\$ 35,063.99	\$ 83,757.44	22-Sep
\$ 155,288.56	\$ 115,294.23	\$ 32,587.87	\$ 82,706.34	22-Oct
\$ 102,006.16	\$ 119,943.41	\$ 33,390.20	\$ 86,522.21	22-Nov
\$ 99,989.82	\$ 95,535.36	\$ 22,716.85	\$ 72,818.51	22-Dec
\$ 122,312.48	\$ 118,312.69	\$ 30,347.74	\$ 97,964.95	23-Jan
\$ 87,988.16	\$ 90,033.71	\$ 25,009.46	\$ 65,024.25	23-Feb
\$ 102,850.66	\$ 156,521.69	\$ 27,029.70	\$ 129,491.99	23-Mar
\$ 140,522.64	\$ 145,843.49	\$ 31,625.11	\$ 114,218.38	23-Apr
\$ 127,316.74	\$ 90,753.26	\$ 20,437.51	\$ 70,315.75	23-May
\$ 75,236.66	\$ 84,263.19	\$ 27,029.70	\$ 67,986.24	23-Jun
\$ 1,451,334.18	\$ 1,325,232.92	\$ 311,506.18	\$ 1,034,448.47	
\$ 84,266.50	\$ 55,919.16	\$ 15,014.04	\$ 40,905.12	23-Jul
\$ 80,968.58	\$ 100,713.16	\$ 20,807.59	\$ 79,905.57	23-Aug
\$ 131,590.56	\$ 94,314.28	\$ 20,924.83	\$ 73,389.45	23-Sep
\$ 126,111.00	\$ 62,345.84	\$ 11,294.63	\$ 51,051.21	23-Oct
\$ 159,594.62	\$ 67,240.06	\$ 10,640.41	\$ 56,599.65	23-Nov
\$ 161,109.97	\$ 21,972.01	\$ 5,421.86	\$ 16,550.15	23-Dec
\$ 127,546.30	\$ 60,617.84	\$ 9,195.38	\$ 46,199.09	24-Jan
\$ 127,155.70	\$ 40,096.75	\$ 9,657.27	\$ 30,373.78	24-Feb
\$ 148,156.80	\$ 78,758.30	\$ 6,848.88	\$ 71,909.42	24-Mar
\$ 145,749.99	\$ 100,234.23	\$ 11,738.91	\$ 88,495.32	24-Apr
\$ 132,212.45	\$ 109,568.78	\$ 17,787.56	\$ 91,781.22	24-May
\$ 147,790.64	\$ 68,182.03	\$ 12,795.27	\$ 55,335.28	24-Jun
\$ 1,572,253.11	\$ 859,962.44	\$ 152,126.63	\$ 702,495.26	
\$ 136,118.11	\$ 25,990.15	\$ 5,507.51	\$ 20,482.64	24-Jul

4. In the two most recent fiscal or calendar years, what was the total amount of cash posted by your agency for ambulance services? Please separate the amounts in years (i.e., total for 2023, total for 2024). **See question #3 response**

5. In the two most recent fiscal or calendar years, what was the total amount of gross charges generated by your agency? Please separate the amounts in years (i.e., total for 2023, total for 2024). **See question #3 response**

6. Please provide the number of billable incidents broken down by service level in the last fiscal year:

	CY 22	CY23	YTD24
ALS1: Emergency	962	533	280
ALS1: Non-emergency	0	0	0
ALS2	272	255	182
BLS Emergency	1855	2372	1483
BLS <u>Non-emergency</u>	0	0	0
Specialty Care	0	0	0
<u>Tx/No T-port</u>	65	33	2

- a. Any other billable dispositions broken out by each disposition (lift assists, etc.)
7. Please provide your current rates for each of the following service levels:
- a. Mileage **\$9.50**
 - b. ALS Emergency **\$550.00**
 - c. ALS Non-Emergency **\$550.00-750.00**
 - d. BLS Emergency **\$360.00**
 - e. BLS Non-Emergency **\$350.00**
 - f. ALS 2 **\$750.00**
 - g. Specialty Care Transport
 - h. Paramedic Intercept
 - i. Treatment No Transport **\$75.00**
 - j. Lift Assists **N/C at the present**
 - k. Any other billable dispositions broken out by each disposition **There are none**
8. If you indicated above that you perform non-emergency transport, can you please provide further feedback on the types of non-emergency transports that you perform (dialysis, hospital procedures, hospital or nursing home discharge, physical therapy, etc.)?
- a. **Jasper County Fire Rescue is a 911 service provider only. We rarely but will conduct interfacility transfers from Hospital Emergency Department to higher level of care Emergency Department/Cath Lab/ Emergency surgery. (These are**

very rare.)

9. Does your agency charge for any supplemental fees, such as oxygen, backboards, etc.?
 - a. If so, please provide the list and associated rates. **Jasper County Fire Rescue bills the standard Medicare/Medicaid rates as indicated above.**
10. Please provide the payer mix, i.e., the total percentage of charges that were billed to the following four main payer groups in the two most recent years (can be fiscal or calendar based):
 - a. Medicare: **26**
 - b. Medicaid: **15**
 - c. Commercial insurance: **10**
 - d. Self-pay accounts: **49**
11. What is your average loaded mileage? **Undetermined at the moment. We transport to nine facilities**
12. Does your agency participate in any supplemental payment programs?
13. What ePCR system are you currently using? **EPR/Fireworks**
14. Would the county like vendors to provide more than one original copy of the proposal? **Yes. Total of Three.**
15. Does the County participate in the GEAR/debt set-off program? **Yes. This is a program we would also expect to be handled by the vendor.**
16. Do you want information and a quote for debt collection services? **Yes**