## **JASPER COUNTY COUNCIL**



## SPECIAL CALLED MEETING

Jasper County Clementa C. Pinckney Government Bldg 358 3<sup>rd</sup> Avenue Ridgeland, SC 29936 Wednesday, April 3, 2024

Minutes

Officials Present: Chairman L. Martin Sauls IV, Councilman Pastor Alvin Adkins, and Councilman John Kemp. Absent: Vice Chairwoman Barbara B. Clark and Councilman Coy Garbade

**Staff Present:** County Administrator Andrew Fulghum, Clerk to Council Wanda Giles, County Attorney David Tedder, Chief Russell Wells, Rose Dobson-Elliott and Videographer Jonathan Dunham. Others Present: Pegeen Hanrahan, Councilman Bo White and Sam Howell

### Call to Order:

Chairman Sauls called the meeting to order. The Report of Compliance with the Freedom of Information Act was read for the records as follows: In compliance with the Freedom of Information Act, notice of meetings and agendas were posted and furnished to all news media and persons requesting notification.

**Pledge to the Flag and Invocation:** The Pledge to the Flag was given and the Invocation was given by Councilman Adkins.

### Approval of Agenda:

Motion to approve: Councilman Kemp

Second: Councilman Adkins

**Vote:** Unanimous The motion passed.

Review of 2016 Transportation Sales Tax and the Discussion of the 2024 Transportation Sales Tax Effort: Roads and Greenbelt:

Mr. Fulghum welcomed everyone and introduced the guests that were in attendance. The discussion led off with a review of 2016 Transportation Sales Tax. He said he wanted to briefly run through the items that were in the Council's packet, so everybody knew the language when the terms were referred to. He noted that the following items were included in the agenda e-packet: 1) A revenue estimate from Mr. Frank Rainwater with the South Carolina Office of Revenue and Fiscal Affairs; 2) A detail on the road projects, a narrative and a spreadsheet on those projects that have been defined over the last two years with the municipalities; 3) The updated conservation funding feasibility report recently updated in March; and 4) A Jasper County sales tax timeline. He noted that he had distributed a new timeline for Council since there were a couple changes that had happened in the last few days. He noted that he thought that everyone in the audience had a copy of the latest draft of that timeline. He also mentioned that the last item in the

packet was the Transportation Facility Sales Tax Memorandum from Mr. Howe. He mentioned that the next item was to review the 2016 Transportation Sales Tax.

Mr. Fulghum noted that they were here to discuss the potential 2024 Transportation Sales Tax Effort. He noted that it had two distinct elements, one being the road section and then the other the Green Belt Element. He discussed the road improvement project list. He reminded Council that they just identify the projects they want but encouraged them not to over identify in the event that other funding sources may come down the line for some things. He said that a great example was in 2016 one of the primary reasons for advancing the Transportation Sales Tax was to make improvements to Hwy. 321. However, as soon as the ordinance was passed, SCDOT came forward and said they were going to fix 321 and so then we were kind of stuck with the project. Over time he noted that Council has had to adopted subsequent ordinances that have adjusted your project list. He noted that staff wanted to assist and give Council specificity with the projects but also wanted to give Council the flexibility to pick projects as you go.

## Pegeen Hanrahan, Southeast Conservation Finance Director – The Trust for Public Land (Slides from Pegeen; Financial Feasibility Report; Timeline):

Pegeen Hanrahan, Southeast Conservation Finance Director of The Trust for Public Land discussed the Conservation Funding Feasibility Report Update for Jasper County and provided slides for this review. In addition, the Jasper County Tax Timeline draft was provided and discussed. She discussed the potential 2024 Transportation Sales Tax Effort and the potential amount of revenue that this could bring in for the County. She discussed the language for the referendum (Attachment A).

### Bonding Questions – Sam Howell, Howell, Linkous & Nettles LLC:

Bonding Questions were discussed by Sam Howell, the County's Bond Counsel of Howell, Linkous & Nettles LLC. He noted that an ordinance was required by County Council to authorize going to the voters for a referendum approval of the sales tax that must be conducted at a General Election. He noted that the ordinance will address certain issues that are the statute requires that the Council decides. A description of the projects or programs must be laid out in the ordinance. Then he discussed the approval of the referendum and what that meant. Then it was discussed about the preliminary policy direction such as the term of the sales tax; the Road Improvement Projects List; the scope and allocation of Greenbelt Element; the bonding question and the approval of the proposed Timeline. He also discussed the bonding issues that would be a separate question on the ballot.

Mr. Fulghum came back to the podium to note that they wanted to give the different varieties to look at. He said they were putting together an ordinance for Council. The term the Council discussed he noted was 15 years, and he asked if they wanted that to remain there. The Council agreed to the 15-year term. He discussed the Road Project List, and mentioned if the Council had any particular projects to let him know as soon as possible so the engineer could get those costed out. Councilman Kemp mentioned Levy Road for the list. In regard to the allocation of Road and Greenbelt, Mr. Fulghum noted that they would propose an percentage to Council for consideration. He discussed the bonding and noted the timeline had changed.

Mr. Tedder noted that it would be implicit that they authorize the administration to take all the necessary steps and implement the action items discussed today so he had the authority to write letters and any other things.

He was asked to frame that into a motion:

Motion to approve the action items for policy decisions as discussed today and authorize the County Administrator to take all necessary administrative actions to move forward for the referendum and ballot questions and bring back to Council the future consideration of the ordinance.

Motion to approve what the attorney talked about and stated in this session: Councilman Kemp

Second: Councilman Adkins

**Vote:** Unanimous The motion passed.

For additional information on this meeting please visit our website for this meeting's agenda E-Packet or for the video go to <a href="https://www.youtube.com/channel/UCBmloqX05cKAsHm">https://www.youtube.com/channel/UCBmloqX05cKAsHm</a> ggXCJIA

### Adjournment:

Motion to adjourn: Councilman Kemp

Second: Councilman Adkins

**Vote:** Unanimous The motion passed.

The motion passed and the meeting adjourned.

Respectfully submitted:

Wanda H. Giles Clerk to Council L. Martin Sauls IV

Chairman



# Jasper County, South Carolina

Pegeen Hanrahan, P.E., Southeast Conservation Finance Director Jessica Welch, Senior Research Associate, Conservation Finance

Connecting everyone to the outdoors



## Jaoper County Council

358 Third Avenue • Courthouse Square Post Office Box 1149 • Ridgeland, South Carolina 29936

CHARMAN BAULE, IV

JOHN MEMP

Nr. Will Abbertjer
Vice President
Descript Contervation Phasnow
The Trust for Public Land
305 North Mexicus Street
Fullschausee, Plentes 32301

Dear Mr. Abberger and Mr. Bynder

By this letter, Japper County requests sechnical advice and nanumers from the Trust for Pubbic Land and The Future Chemerauxy is connection with our efforts to develop and sustain reliable, regions sources of Arching for land conservation, open space, and natural area prosection and alexandrisp.

As part of your advise and assistance; understand you will conduct research with aftered groups to develop recommendations for Joseph County on a tringger for supporting dedicated origining sources of public funds for land conservation and parts.

We are inversaed not only in the faculal information that you can provide, but also your opinions and recommendations on public hindring measuring sensible; us not straiger to conscript his expense. That would include undersamining the public's priorities and stitudes conscriptly land conservation, sear quality, and mutual sense—enclosing parts, trais, and the service of which habitat—with how the public would respond to different actions of presenting the service of which habitat—with how they public would respond to different actions of presenting the service of which habitat—with how they public would respond to different actions of presenting the service of which habitat—with how they public would respond to different actions of presenting the service of th

Information provided to Juspie County will be public record as a matter of law This request dece not in any way commit public hards to the efforts of the Trust for Public Lands and The Matter Contentings related to this request, nor does it require public disciousure of any confidential minimum of either organisation.

PSHONE (M3) 717-3696

and the Doris Duke with The Nature Conservancy. administered in partnership by the Donnelley Foundation Jasper County work is funded The Trust for Public Land's Foundation. DDF Funding is

cost to Jasper County. This service is provided at no

Jasper County Council

This request will continue in effect for any advice you offer or presentations you submit for the use of this body related to such matters. In additions, we would take to take this opporturity to request that you continue to be evaluable to previde rechnical advice and assistance in this area and on related matters in the future.

LANCE ST

L. Martin Saule, IV
Chairman, Jasper County County



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Jasper County Requested TPL's Technical **Assistance** 

## **Background on Trust for Public Land**

## **Process**

- Feasibility Study
- City Leadership Feedback
- Public Opinion Research
- **Election Decision**
- **Ballot Language Development**
- Ballot Language Adoption
- Citizen-Led Campaign

## **Review Feasibility Options**

**County Council and Staff Questions** 

**Next Steps** 



Jasper County, South Carolina
Public Finance Feasibility Study





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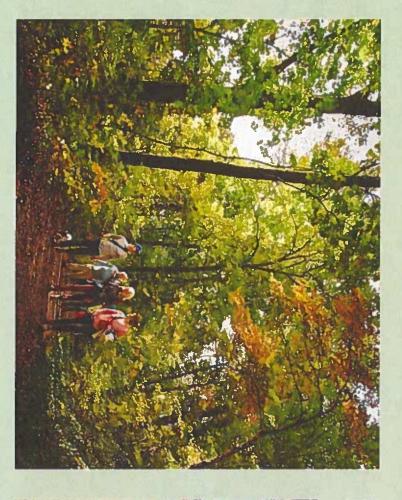


TRUST FOR PUBLIC

Connecting everyone to the outdoors"

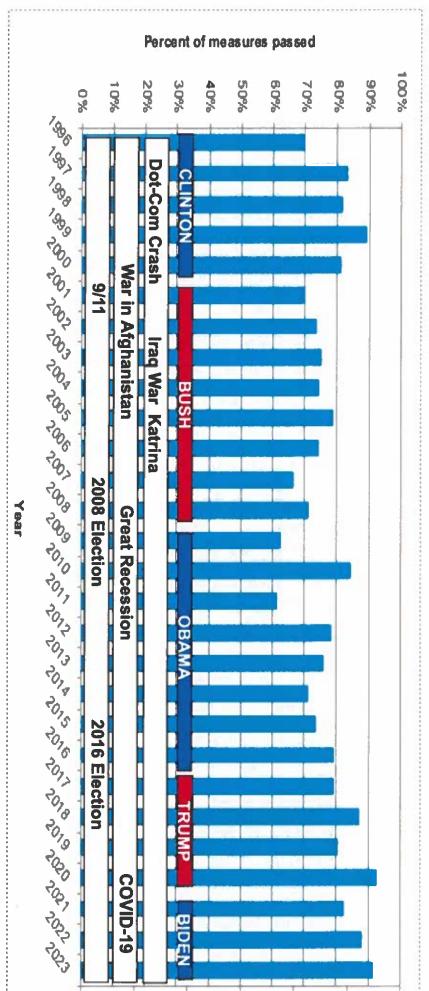
love and improve access for people to enjoy them.

The Trust for Public Land has helped pass nearly 650 ballot measures for parks, land, trails and schoolyards since 1996, representing over \$93 billion in funding.



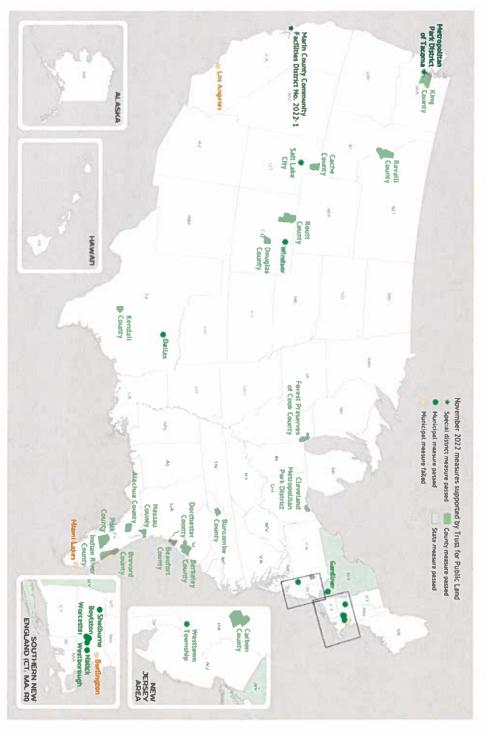






## PUBLIC LAND"

## 77% long-term approval rate, good times and bad **Proof of Concept:**



## \_andVote

NOVEMBER 2022 STATE, COUNTY, MUNICIPAL, AND SPECIAL DISTRICT MEASURES SUPPORTED BY TRUST FOR PUBLIC LAND

DAY ----





We follow a well-tested road map to help you assess these options to see if there is one that your community will embrace.

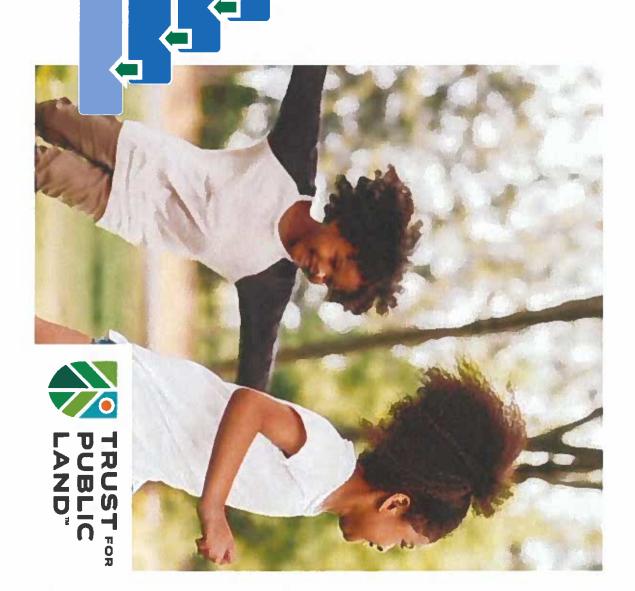
**Feasibility Research** 

Public Opinion Survey

Program Recommendations

Campaign

**Ballot Language** 



# **KEY Ingredients to Voter Approved Funding Sources**

Projects can be selected either before or after a referendum.

If selected before, it is best to have keystone parcels (critical to any project) under contingent contract.

If selected afterwards, it's ideal to have a transparent, accountable process for making choices.



Clear, Legal, Descriptive Ballot Language
Approved by Voters for those Demonstrated Needs

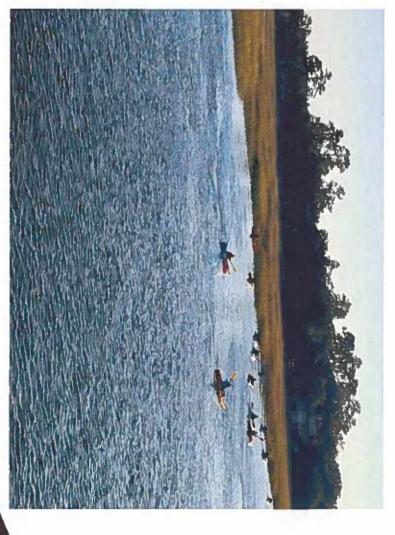
Ideally we want all parts of the community (different neighborhoods, urban/suburban, different constituencies to be able to see value in the projects. "Put the voters in the picture."

Community support, and support from advocacy groups, is important.



# Jasper County, South Carolina

Jasper County Demographics		
Population	Jasper	South
Population Estimates, July 1, 2022, (VZ022)	32,039	5,282,955
Population estimates base, April 1, 2020, (V2022)	28,806	5,118,422
Population, percent change - April 1, 2020 (estimates base) to July 1, 2022, (V2022)	11.2%	3.2%
Population, Centus, April 1, 2010	24,777	4,625,364
Population, percent change - April 1, 2010, to July 1, 2022	29.3%	14.2%
Race and Hispanic Origin		Real
White alone, percent	80.6%	86.8%
Black or African American alone, percent (a)	35.8%	26.3%
American Indian and Alaska Native alone, percent (a)	1.1%	0.6%
Assen stone, percent (a)	0.8%	2.0%
Native Hawaiian and Other Pacific Islander alone, percent (a)	0.1%	0.1%
Two or More Races, percent	1.6%	2.2%
Hispenic or Lettno, percent (b)	14.6%	%8.8
White alone, not Hispanic or Latino, percent	48.1%	63.5%
Population Characteristics		
Foreign born persons, percent, 2016-2022	9.9%	5.3%
Median value of owner-occupied housing units, 2019-2022	\$243,700	000 SICS
Medium gross rent, 2018-2022	\$1,259	\$1,065
Families and Living Arrangements		
Households, 2018-2022	11,795	2,023,085
Persons per household, 2018-2022	2.43	2.47
Living in seme house 1 year ago, percent of parsons aged 1 year+, 2018-2022	%e.ca	88.5%
Language other than English spoken at home, percent of persons aged 5 years+, 2018-2022	15.8%	7.6%
Education	Color Color	
High school graduate or higher, percent of persons aged 25 years+, 2018-2022	98.88	89.3%
Bachelor's degree or higher, percent of persons aged 25 years+, 2018-2022	23.3%	30.6%
contract of the state of the st	10.1%	30.0%
research and December and since, under age on years, percent	10.4%	11.1%
Median household income (in 2022 delian) 2018-2022	C27 U33	rca ray
Per capita income in past 12 months (in 2022 dollars), 2018-2022	\$31,228	\$36,072
Persons is poverty, percent	17.2%	14.0%
Source: US Cansus QuickFacts		
Notes: (a) includes persons reporting only one race		
(b) Hispanics may be of any race, so also are included in applicable race categories		





## in South Carolina in Addition to State, Federal grants Local Funding Options for Land Conservation

**General Obligation Bonds** 

Beaufort, Dorchester Counties

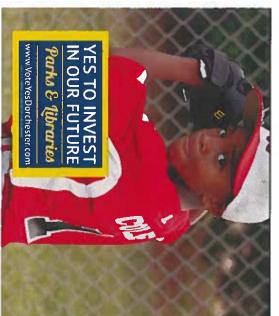
Single subject, should focus on capital projects, typically backed by ad valorem property tax millage

Council can allocate on their own, without voter approval Property Taxes or Budget Allocation Greenville County – Local Conservation Bank

Sales Taxes - Transportation/Greenbelt, Capital Projects Tax or Greenspace Tax

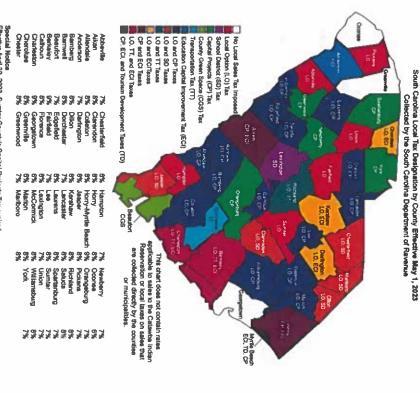
Charleston, Berkeley, Dorchester, Beaufort Counties

Referred by County Council for voter approval





# South Carolina Has Numerous Types of Sales Taxes



starting or renewing one. source is easier than Reauthorizing any funding

pass than either property Overall, bonds are easier to taxes or sales taxes.

ctive April 30, 2023, Sumter County's Capital Projects Tax expired. ctive May 1, 2023, Beaufort County Imposed a 1% County Green Space Tax.



# Recommended Funding Option to Consider: Transportation Sales Tax Plus Greenbelt

**Based on FY 2022 trail	*Based on FY 2022 net	1.00%	0.75%	0.50%	0.25%	Transportation Sales Tax	1.00%	Capital Projects Sales Tax	1.00%	0.75%	0.50%	0.25%	County Green Space Sales Tax	
nsportation sales t	taxable sales of \$6	\$7,830,209	\$5,872,657	\$3,915,105	\$1,957,552	Annual Revenue**	\$6,065,063	Annual Revenue*	\$6,065,063	\$4,548,797	<b>\$</b> 3,032,532	\$1,516,266	Annual Revenue*	Jasper C
ex distributions to Jespe	306,506,306 in Jasper C	\$163	\$122	\$82	\$41	Annual Cost per Household	\$133	Annual Cost per Household	\$133	\$100	\$66	\$33	Annual Cost per Household	ounty Sales Tax I
**Based on FY 2022 transportation sales tax distributions to Jasper County (includes groceries) (SC Department of Revenue).	*Based on FY 2022 net taxable sales of \$606,506,306 in Jasper County (does not include groceries) (	\$1,925,185	\$1,443,888	\$962,592	\$481,296	Total Revenue Attributed to Resident Spending	\$1,568,669	Total Revenue Attributed to Resident Spending	\$1,568,669	\$1,176,502	\$784,334	\$392,167	Total Revenue Attributed to Resident Spending	Jasper County Sales Tax Revenue & Cost Estimates
Department of Revenue).	(SC Department of Revenue).	25%	25%	25%	25%	% Revenue Attributed to Resident Spending	26%	% Revenue Attributed to Resident Spending	26%	26%	26%	26%	% Revenue Attributed to Resident Spending	



# Voter Authorized Parks/Recreation/Conservation Funding Options: Primarily Bonds, Property Taxes

	vote org	022, www.land	ind, LandVote®, 2	Source: Trust for Public Land, LandVote®, 2022, www.landvote.org.
\$123,725,401,768	76%	1,696	2,219	Total
\$3,097,848,561	92%	24	26	Real estate transfer tax
\$629,553,012	72%	67	93	income tax
\$16,016,448,229	78%	73	93	Other
\$59,413,275,531	77%	136	177	Sales tax
\$25,101,794,090	84%	666	792	Bond
\$19,466,482,345	70%	730	1,038	Property tax
Total Funds Approved	% Passed	# Passed	# Measures	Finance Mechanism
0-2022	easures 200	) Finance M	Local Conservation Finance Measures 2000-2022	Local

Across the nation, sales taxes than include land conservation pass 77% of the time.

All measures pass 76% of the time.

TPL overall win rate is 83%.

In South Carolina, measures TPL has assisted (14) have a 100% win rate.



# Ballot Language is Very Important

agricultural or heritage landscapes, and protecting scenic corridors). YES NO Instructions to Voters: All qualified electors desiring to vote in favor of continuing the special sales and use tax shall vote "YES;" and All qualified electors opposed to continuing the special sales and use tax shall vote "NO." QUESTION 2 I approve the issuance of not exceeding EIGHTY NINE Site (existing and new) 4. Yeamans Hall Road Improvements (new) 5. Sangaree Parkway Improvements (new) 6. Old Highway 52 at Orion Way (new) 7. Old Highway 52 at Colony Post Loop and Cypress Plantation Road (new) 8. Rivers Reach Drive (new) 9. Clements Ferry Road Multi-Use Path (existing) 10. Pedestrian Facilities (new) Project (2): Using ten percent (10%) of the referenced tax for financing greenbelt initiatives (including, but not limited to, purchasing property for conservation, purchasing conservation beasements, creating passive greenspace, creating active greenspace, protecting conservation beasements. of bonds for the stated purposes shall vote "YES;" and All qualified electors of posed to the issuance of bonds for the stated Bonneau, Charleston, Goose Creek, Jamestown, Hanahan, Moncks Corner, St. Stephen, Summerville, and unincorporated areas of Berkeley County. Paving Projects 1. Dirt roads throughout the County as determined by the County governing body and existing projects and the following new projects: Project (1): Using ninety percent (90%) of the referenced tax for financing the BERKELELY COUNTY SPECIAL SALES AND USE TAX FOR TRANSPORTATION AND GREENBELT PROJECTS categories described in Question I. YES NO Instructions to Voters: All qualified electors desiring to vote in favor of the issuance staft. Other Transportation Projects 1. Oxford Road Bridge (new) 2. Trinity Road Bridge (new) 3. Bushy Park Dredging and Spoil Dennis Blvd. (new) 5. US Highway 52 at southern terminus of Old Highway 52 (new) 6. Royle Road at Farmington Road and Treeland Drive (new) 7. US Highway 52 at Stephanie Drive and Windsor Mill Road (new) 8. Snake Road at NAD Road (new) 9. Extension (new) 3. River Landing Drive at Seven Farms Drive (new) 4. US Highway 52 at Old Highway 52 and Rembert C. Improvements (new) 6. Cypress Gardens Road Improvements (new) 7. US Highway 52 Corridor Improvements (new) Phase 2 Widening (new) 3. Jedburg Road Improvements (new) 4. North Cedar Street Extension (new) 5. Old Mount Holty Road thereto, including but not limited to: Capacity Projects 1. US Highway 52 and US Highway 176 (existing) 2. US Highway 176 costs of highways, roads, streets, bridges, and other transportation- related projects, facilities, and drainage facilities related SEVEN MILLION DOLLARS (\$587,000,000.00), whichever occurs first. The sales tax proceeds will be used for the following QUESTION 1 approve the continuation of a special sales and use tax in the amount of one percent to be imposed in Berkeley County for not more than 7 years, or until all projects are funded, currently estimated to cost a total of FIVE HUNDRED EIGHTY MILLION DOLLARS (\$89,000,000.00) of general obligation bonds of Berkeley County, payable from the special sales and use tax described in Question 1 above, maturing over a period not to exceed 7 years, to fund completion of projects from among the (new) 4. SC Highway 45 (new) 5. Harristown Road (new) 6. Not less than 200 total miles of local street resurfacing in the Intersection Improvements 1. Black Tom Road at Black Tom Road Extension (new) 2. Cooper Store Road at Black Tom Road Fanner Ford Blvd at Tanner Hall Blvd (new) Resurfacing 1. United Drive (new) 2. Bushy Park Road (new) 3. Gravet Hill Road

property for conservation, **Example:** Using ten Berkeley County corridors). natural resources greenspace, protecting passive greenspace, easements, creating initiatives (including but financing greenbelt percent (10%) of the protecting scenic protecting agricultural or creating active purchasing conservation not limited to, purchasing referenced tax for heritage landscapes, and



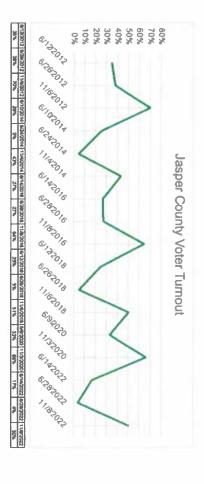
# Next Steps and Schedule



- Decide on desired length of levy
- Decide on uses for funds
- Refine revenue estimates
- Privately funded public opinion
   polling will assess voter attitudes
- Consider authorizing citizen oversight, annual independent audit to ensure accountability



## Draft Schedule for November 2024 Election Date – High Turnout Likely





Separ Courny Sales Tax Timedine Draft 8 - PLEASE CONSISSA WITH LESCTIONS SUPERVISION 2-Apr-24 AMERICIED FROM DRAFT IN BACKUP FOR MESTERS AFRIL 5, 2024





Aspy-24 controlled provider, funded public spristen pell to confest and user profester, make profester, and course and Coural or commendation to Coural Administrator and Coural or commendation to coural professes (and professes to develop companing) plant and braight forgresses (a professes to the charge supplements, letter writing and coural professes (a professes to the charge and professes to the charge and professes to develop companing plant and braight forgresses (a professes to the charge and professes (a profes	-	OHECK WITH ELECTIONS 4-Mow-22 SUPERVISOR	29-0ci-24	22-0ct-24	22-00-24	15-0et-36	9-0n-34	#On-24	\$-00% 24 4-Nov-22	21-Sap-24 1-Hov-24	1-Agr-34 S-Nov-24	1-kp-24 5-Nov-24	Anytime it is 8-15-24 at NOON		1-May-24 15-Aun-24	15-May-24 30-Jun-24	1-kgr-36 15-May-24	
Can be do do the do		Mandatory mailing of Yosa By Mail Sallidos	Notice of referendum published I week prior to election.	Public hearing to be conducted by the Elections Commission	Notice of referendum published 2 weeks prior to election.	Notice of referendum published 3 weeks prior to election.	Notice of referendum published 4 weeks prior to election.	Notice of Public Hearing by Elections Commission to be published.	'in Person Abamites Voting with Valled Excuse Allowed	Last day for Supervisors of Elections to send elevantee belict to aboves statistical uniformed and overseas voters (UCCAVA) for the General Election.	Private ditares to carry out campaign for November approval.	Ottoens to raise private funds for company.	Describe to submit approved ballot larguage in all required larguages to Elections Separator (ECR)	Private Jospan County distants to form leadership organization for campaign with broad-based steering committee.	TPL and purchase to develop compating plan and budget (mail, perhaps radio, speaking engagements, letter writing, digital) for 50%+1 majority vote in November, 2002.	County to conduct three readings of ordinance to adopt failure language, implementing ordinance. Staff may wish to confirm belief language with SCDDIE and/or Attorney General prior to third neading.	TRL to conduct privately funded public opinion poll to understand voter priorities, make preliminary necommendation to County Administrator and Council on voters' views toward greanbalt provision, ballot language.	
		Absenting Ballots for new UCCAVA return are mailed legislating the week prior to the Registration Deadline, so the week of	Maint be published once a week for the four weeks prior to the election.	Must be conducted 34 days prior to the election.	Maan be published once a week for the four weeks prior to the election.	Must be published once a week for the four weeks prior to the election.	Must be published once a week for the four weeks prior to the election.	Must be published 14 days prior to the public hearing, 4-47-49 (A)(2)	There is no standarry requirement of when in Thesen Absentee Violing begins, the standard practice and the recommendation of the State Election Commission is to open in-partian Absentee the Mondary following the Registration Deadline, which is 30 days prior to the election. For 2014 that opening day would be Oct 6, 2014. As for when it will be in the commission, 7-15-500 part; "Registration must be assumed by the example for the commission of the commission		Maked to have broad cross section of local, private sector chic leaders out from.	Fleetile; amount needed TBD	Prisi Deedline is Noon on Thursday August 15, 2022 per Sedition 7-13-366.	The county can also empanel a public advisory board if distinut, this is a private committee primarily to raise hands and plan expenditures.	Advocacy Campaign is commonly privately funded. This step can also be handled entirely by local political expents. TPs can assist if desired and needed.	Can be done scoree; county may consider workshops/public meetings to assess projects, take input on community priorities.	Can be done sooner or lease if direction down't come within this time frame, see rest of schedule.	



## Public Opinion Polling and Ballot Language

We always suggest completing public opinion polling before making any final decisions about voter-approved options.

There are three main goals:

- (1). Testing viability of the measure;
- (2). Assessing which projects/purposes are most popular;
- (3). Understanding the electorate and which messages resonate best.

Ballot language is finalized after polling.



# We Can Help Local Citizens Campaign

- Coalition building
- Strategy/campaign plan
- Campaign committee
- Campaign finance registration and reporting
- Fund raising
- **Endorsements**
- Communications (media)
  Earned media
  Paid media: direct mail, digital
  Radio, TV (rare)
- Grassroots/Field (GOTV)

PUBLIC LAND

**Phones** 



# There are limitations for public funds on ballot issues

20				Exchange for Support
	No	No	No	Offer Anything of Value in
Yes	Probably Not - Most Don't	Yes	Yes	Put up signs, hand out shirts, staff booths, etc.
Yes	No	Probably Not - Most Don't	Yes	Access Voter File, Send Mail, Buy Ads, etc.
Yes	Probably Not - Most Don't	Yes	Yes	Donate to Campaign
Yes	Probably Not - Most Don't	Yes	Yes	<b>Volunteer Time for Campaign</b>
As Requested Only	Yes - Remain Neutral, Share Costs too	Yes	Designated Individuals Only	Respond to Citizen, Press Questions, Speaking Events
Yes	Yes - Remain Neutral, Share Costs too	Yes - Remain Neutral, Share Costs too	Yes	Stay on Key Messages
Yes	Probably Not - Most Don't	Yes	Yes	Advocate for YES votes
Yes	No	Yes	Yes	Raise Funds for Campaign
Yes	Probably Not - Most Don't	Yes	Yes	Discourage Opposition
Yes	Yes	Probably Not - Most Don't	Probably Not - Most Don't	Write Ballot Language
Yes	Probably Not - Most Don't	Probably Not - Most Don't	Probably Not - Most Don't	Conduct Public Opinion Polling
Yes	Yes	Probably Not - Most Don't	Probably Not - Most Don't	Research Funding Options, History, Fiscal Impact
Yes	Yes	Yes	Yes	Ensure Public Integrity, Transparency, no Quid pro Quos, etc.
As Requested Only	Yes	Yes	Yes	Participate in Establishing Process to Prioritize Projects, Expenditures
Consultants and Non-Profits	Staff	Elected Officials	Citizens/Volunteers/Businesses/ Civic Groups	Activity

funds. out, but not any public and not spend remain neutral staff should spend public officials have a ok. Elected education is Neutral advocacy. the ballot, the right to speak funds for is referred to Once the issue



## For Further Information



Southeast Conservation Finance Director Pegeen Hanrahan, P.E. The Trust for Public Land

352-665-5939 Website: tpl.org

Pegeen.Hanrahan@tpl.org



Jessica Welch
The Trust for Public Land 202-856-3828 Jessica.Welch@tpl.org Senior Conservation Research Analyst

