

**Aviation Fuel Trucks
REQUEST FOR PROPOSALS
RFP #2024 – 18**



May 3, 2024

**SkyBlue Aviation
Ridgeland – Claude Dean Airport
Development Services Division**

JASPER COUNTY
REQUEST FOR PROPOSALS #2024 – 18
May 3, 2024

PROPOSALS MUST BE PHYSICALLY RECEIVED, AS INDICATED BELOW, BY 3:00PM ON THURSDAY, May 30, 2024.

Issue Request for Proposal (RFP)	May 3, 2024
Deadline for Inquiries	May 17, 2024
Response to Inquiries	May 21, 2024
Deadline for Submitting Proposal	May 30, 2024

I. PURPOSE

Jasper County, South Carolina d/b/a SkyBlue Aviation is the owner of the Ridgeland – Claude Dean Airport. SkyBlue Aviation is the fixed-base operator (FBO) and owns and manages the aviation fuel farm at the Airport.

SkyBlue Aviation currently leases a 1,200-gallon aviation gasoline refueler and 3,000-gallon jet refueler from its aviation fuel supplier.

SkyBlue Aviation is soliciting proposals from qualified producers, suppliers, distributors of aviation fuel trucks for purchase by Jasper County, South Carolina. Aviation fuel trucks are to be used for the delivery and dispensing of branded Jet-A and 100LL aviation fuels to aircraft requesting fueling services at the Ridgeland – Claude Dean Airport (3J1). The Airport will enter into a sales purchase agreement with the successful Proposer.

II. INSTRUCTION TO PROPOSERS

1. Proposal Opening Location

The Proposals will be opened at the Jasper County, Clementa Pinckney Government Building, County Council Chambers, Third Floor, 358 Third Avenue, Ridgeland, SC 29936. **Proposals will be opened on the due date, Thursday, May 30, 2024 at 2:00 pm.** All Proposers or their representatives are invited to attend the proposal opening.

2. Proposal Delivery

Any proposal received after the stated date and time will not be considered. It is the proposer's sole responsibility to deliver proposal to the Jasper County Administrative Services Division Procurement Office for receipt on or before the due date and time indicated. If a Proposal is delivered by U.S. Mail, the Proposer shall be responsible for its timely delivery to the Procurement Office. Proposals delayed by mail shall not be considered and shall be rejected. Proposals may be mailed to the Procurement Office and accepted if the signed Proposal forms and required submittals are mailed and received prior to the due date and time. Proposals submitted via email will not be accepted.

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3. Sealed and Marked

If sent by mail, or hand-delivered, three (3) original signed Proposals shall be submitted in a sealed package, clearly marked on the outside of the package with **RFP #2024 – 18 AVIATION FUEL TRUCKS** and addressed to:

Kimberly Burgess, Procurement Officer
Director, Administrative Services Division
Jasper County Government
358 Third Avenue, Suite 304
Ridgeland, SC 29936

4. Legal Name and Signature

Proposals shall clearly indicate the legal name, address, and telephone number of the Proposer. Proposals shall be manually signed above the printed name and title of signer on the Affidavit of Compliance page. The signer shall have the authority to submit Proposals on behalf of the Proposer. Failure to properly sign the Proposals form shall invalidate the Proposals and it shall not be considered for award.

5. Clarification and Addenda

Each Proposer shall examine REQUEST FOR PROPOSALS documents. The Administrative Services Division, Procurement Officer shall not be responsible for interpretations or clarifications of Equipment Specifications.

All inquiries or suggestions, concerning interpretation, clarification, or additional information pertaining to the Equipment Specifications shall be made through the Airport Manager in writing or through email to:

Danny Lucas
Director, Development Services Division
Airport Manager
Ridgeland – Claude Dean Airport
SkyBlue Aviation
P.O. Box 653
Ridgeland, SC 29936
dlucas@jaspercountysc.gov

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Any inquiries or suggestions, concerning clarification of the REQUEST FOR PROPOSALS (excluding Equipment Specifications) shall be made through the Procurement Officer in writing or through email to:

Kimberly Burgess, Procurement Officer
Director, Administrative Services Division
P.O. Box 1149
Ridgeland, SC 29936
kburgess@jaspercountysc.gov

6. Responsive and Responsible Proposals

To be responsive, a proposal shall conform in all material respects to the requirements set forth in the REQUEST FOR PROPOSALS. To be responsible, the proposal shall perform fully the requirements, experience, reliability, capacity, and equipment that will ensure good faith performance.

7. Reserved Rights

Jasper County reserves the right to make such investigations it deems necessary to make the determination of the proposer's responsiveness and responsibility.

8. Applicable Law

All applicable laws and regulations of the State of South Carolina and Jasper County will apply to any resulting agreement, contract, or purchase.

9. Right to Protest

Appeals and remedies are provided for in the Jasper County procurement regulations.

10. Contract Forms

Any agreement, contract, or purchase order resulting from the acceptance of a Proposal shall be on forms either supplied by or approved by the Jasper County Procurement Officer.

11. Forms, Alternates, Variances

Proposals must be submitted on attached REQUEST FOR PROPOSALS forms, although additional information may be attached. Proposers must indicate any variance from the requested equipment specifications and/or terms and conditions, on the RFP Affidavit of Compliance. Otherwise, proposers must fully comply with the requested equipment specifications, terms and conditions. Alternate Proposals may or may not be considered at the sole discretion of Jasper County.

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13. Proposal Prices

Provide both unit price and extended total. Price must be stated in units of quantity specified in the equipment specifications. In case of discrepancy in computing the amount of the Proposal, the unit price of the Proposal shall govern. All prices shall be Freight On Board (F.O.B.) Destination. Each item must be Proposed separately, and no attempt is to be made to tie any item(s) in with any other item or items.

14. Descriptive Information

All equipment, materials, and articles incorporated in the product/work covered by this REQUEST FOR PROPOSALS are to be new and of suitable grade for the purpose intended. Brand or trade names referenced in specifications are for comparison purposes only. Proposers may not submit Proposals on items manufactured by other than the manufacturer specified except when an “or equal” is stated.

15. Deviations to Specifications and Requirements

Any deviation from the specifications as written and accepted by the County may be grounds for rejection of the material/equipment when delivered.

16. Quality

If any equipment delivered does not meet applicable specifications, or if the equipment will not produce the performance that the Contractor represents to the County, the Contractor shall retrieve the equipment from Jasper County at no expense. Also, the Contractor shall refund to the County any money which has been paid for same. The Contractor shall be responsible for attorney fees in the event the Contractor defaults and court action is required.

The County reserves the right to reject any or all materials/equipment if, in its judgement, the item reflects unsatisfactory workmanship, manufacturing, or shipping damages.

17. Regulations

It shall be the responsibility of the Contractor to assure compliance with Federal, State of South Carolina, and County laws, rules, regulations, or other requirements, as may apply.

18. Termination of Award

Failure of the Contractor to satisfy the requirements of Jasper County shall be reason for termination of the award. Any Proposal may be rejected in whole or in part for good cause when in the best interest of the County.

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19. Royalties and Patents

The successful Contractor shall pay all royalties and license fees for equipment or process in conjunction with the equipment being furnished. Contractor shall defend all suits or claims for infringement of any patent right and shall hold the County harmless from loss on account or cost and attorney's fees incurred.

20. Inspection and Acceptance

No item(s) received by the County pursuant to this contract shall be deemed accepted until the County has had reasonable opportunity to inspect the item(s). Any item(s) discovered defective, or which do not conform to any warranty of the seller upon inspection may be returned at the seller's expense for full credit or replacement.

If later, defects are discovered which were not ascertainable upon the initial inspection, the item(s) may also be returned at the Seller's expense for full credit or replacement. The County's return of defective items shall not exclude any other legal, equitable or contractual remedies the County may have.

III. GENERAL TERMS AND CONDITIONS

1. Payment

The Contractor shall clearly state any prompt payment discount and/or net payment terms in the space provided on the Proposal Form. If this section is not completed, the County will assume terms are Net 30 calendar days after delivery and County's acceptance of equipment which are the County's standard payment terms. Pre-payment and Cash On Delivery (COD) Terms are not acceptable.

2. Exceptions to Specification

Proposers taking exception to any part or section of the specifications shall indicate such exceptions on the Affidavit of Compliance Form and continuation page(s), if necessary. Failure to indicate exceptions shall be interpreted as the Proposer's intent to fully comply with the specifications as written.

3. Evaluation of Proposals

Any Purchase Order or Purchase Sales Agreement resulting from this REQUEST FOR PROPOSALS shall be awarded to the PROPOSER providing the best proposal as determined by Jasper County, South Carolina.

AWARD WILL NOT BE MADE ON THE BASIS OF PRICE ALONE.

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The County Administrator, Director of Development Services, and Director of Administrative Services (evaluation committee) will evaluate the submittals received by the aforementioned deadline.

Each Proposal will be evaluated based on, but not limited to the following criteria:

Cost of the equipment proposed	(30%)
Compliance with Specifications	(30%)
Delivery Time	(25%)
Warranty	(10%)
Support Services	(5%)

4. Award

Each factor of the evaluation will be considered relative to obtaining the most (cost) effective equipment consistent with the needs of the County.

5. Product Liability Insurance

The successful proposal will supply proof of product liability insurance equal to or exceeding \$20,000.000.00.

6. Additional Items Verification

All Contractors must submit verification of the following items with their bid proposal:

Certificate of Authorization from the American Society of Mechanical Engineers (ASME) acknowledging that manufacturer has been certified in all welding procedures required to construct pressure vessels and product tanks.

Certification of United States Department of Transportation (USDOT) acknowledging that manufacturer has been certified to manufacture and assemble fuel cargo vehicles for DOT-406 requirements.

Most recent Air Transportation Association (ATA) Guidelines for Aircraft Fueling Equipment Requirements indicating the manufacturer has the latest version of ATA Specifications – 103 and will manufacture equipment accordingly.

Confirmation that the manufacturer has been in business for a minimum of five (5) years and has not defaulted on a contract in the last five (5) years.

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7. References

Prospective Contractor must submit Company name and contract information to which manufacturer has sold similar vehicle(s) within the last three (3) years.

IV. EQUIPMENT SPECIFICATIONS

AVIATION GASOLINE REFUELER

See attached General Conditions, Equipment Specifications, and Proposal Form for detailed information.

Delivery : F.O.B. Destination

The equipment to be specified within this document shall be delivered all transportation charges paid by the Contractor to destination.

Ford F-450 Chassis

Factory White Cab

Automatic Transmission

Air Conditioning

1,000 – Gallon Aluminum Polished Tank

NFPA 385 Compliant

NFPA 407 Compliant

DOT 406 Compliant

ATA – 103 Compliant

Mid -Module Refueling

Canopy Over Module

Chock Block Holder

Storage Box (Lockable)

Interlock Sensors on Nozzle, Loading gate, Internal Valve, Brake with Override

Bottom – Load Connection

Backup Alarm

Back-up Camera

Rear Equipment Deck

Total Control Systems (TCS) 3000 Electronic Register

Wireless Data Transfer System

TCS 3000 Water Sensor

TCS Pulse Transmitter

TCS Hub

Tank Ladder

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IV. EQUIPMENT SPECIFICATIONS

AVIATION GASOLINE REFUELER (cont.'d)

Heavy-Duty Bumper
Manual Rewind Bonding Reel with 50-foot Static Wire
Non-skid on Tank Top Walkway
Emergency Shut-Down Levers
Two 20-lb Fire Extinguishers Mounted on Rear Deck with Mounting Brackets
Ladder Brackets on Rear Bumper
Velcon Filter Vessel
Single Wrap Hose Reel Electric Rewind
Gammon Differential Pressure Gauge (0-30 psi)
Gammon Fuel Pressure Gauge
Gammon Overwing Avgas Fueling Nozzle
2" Gorman Rupp Pump
Product Recovery Tank
Scully System Secondary Shutoff
LED Light Package with LED Strobe
Operating Decals Installed
Operator Manual
Operating Instructions with Schematic Mounted on Truck
Parts Manual
In Service Training (Factory-Trained Technician to Provide On-Site Training)

V. EQUIPMENT SPECIFICATIONS

JET FUEL REFUELER

See attached General Conditions, Equipment Specifications, and Proposal Form for detailed Information.

Delivery : F.O.B. Destination

The equipment to be specified within this document shall be delivered all transportation charges paid by the Contractor to destination.

Ford F-750 Triton V-10 Gasoline Engine Chassis
Factory White Cab
Automatic Transmission
Air Conditioning
NFPA 407 Compliance
DOT 406 Compliance
ATA – 103 Compliance

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V. EQUIPMENT SPECIFICATIONS

JET FUEL REFUELER (cont.'d)

3,000 – Gallon Aluminum Polished Tank
NFPA 385 Compliant
NFPA 407 Compliant
Front-Module Refueling
Interlock Sensors on Nozzle, Loading gate, Internal Valve
Bottom – Load Connection
Brake Interlock with Override
Backup Alarm
Back-up Camera
Electronic Ticket Printer
Wireless Data Transfer System
Rear Equipment Deck
Fuel Tank Recirculation System
Product Recovery Tank
Total Control Systems (TCS) 3000 Electronic Register
Tank Ladder
Heavy-Duty Bumper
Manual Rewind Bonding Reel with 50-foot Static Wire
Non-skid on Tank Top Walkway
Emergency Shut-Down Levers
Two 20-lb Fire Extinguishers Mounted on Rear Deck with Mounting Brackets
Ladder Brackets on Rear Bumper
Velcon Filter Vessel
Single Wrap Hose Reel Electric Rewind
Chock Holder
LED Light Package with LED Strobe
Storage Box (Lockable)
Additive Injection System
Gammon Differential Pressure Gauge (0-30 psi)
Gammon Pressure Gauge
Dual Overwing Fuel System
Underwing Fuel System
300 GPM System, Gorman Rupp Centrifugal Pump
Operating Decals Installed
Operator Manual
Operating Instructions with Schematic Mounted on Truck
Parts Manual
Delivery
In Service Training (Factory-Trained Technician to Provide On-Site Training)

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PROPOSAL FORM

SUBMITTED BY _____
Company Name

In accordance with the above stated REQUEST FOR PROPOSALS RFP #2024-18, the undersigned hereby declares that they have examined the REQUEST FOR PROPOSALS documents and equipment specifications for the item(s) below.

The undersigned proposes and agrees, if their Proposal is accepted, to furnish the item(s) submitted below, including delivery products/services information submitted.

1 each	<p>Aviation Gasoline Refueler: In accordance with Equipment Specifications in this document. Ford F-450 Cab and Chassis 1,000 Gallon Aluminum Tank</p> <p>Unit Complete, Delivered FOB Ridgeland, SC</p> <p>Delivery: _____ calendar days after receipt of order.</p> <p>Shall Warranty the above equipment for parts, Labor and travel for _____ months</p>	\$ _____
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DELIVERY F.O.B. DESTINATION

Prompt Payment Discount _____ % _____ Days, Net _____ Days

SUBMITTED BY _____
Company Name

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SUBMITTED BY _____
Company Name

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The undersigned proposes and agrees, if their Proposal is accepted, to furnish the item(s) submitted below, including delivery products/services information submitted.

1 each	<p>Jet Fuel Refueler: In accordance with Equipment Specifications in this document. Ford F-750 Triton V-10 Cab and Chassis 3,000 Gallon Aluminum Tank</p> <p>Unit Complete, Delivered FOB Ridgeland, SC</p> <p>Delivery: _____ calendar days after receipt of order.</p> <p>Shall Warranty the above equipment for parts, Labor and travel for _____ month</p>	\$ _____
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DELIVERY F.O.B. DESTINATION

Prompt Payment Discount _____% _____ Days, Net _____ Days

SUBMITTED BY _____
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AFFIDAVIT OF COMPLIANCE (continued)

Telephone Number _____

Email _____

Federal Tax ID No. _____

DBE Vendor (Yes/No) Minority Owned: _____

Women Owned: _____

Veteran Owned: _____

Date _____

ADDENDA

Proposer acknowledges receipt of the following addendum:

Addendum No. _____

Addendum No. _____

Addendum No. _____

Addendum No. _____

RETURN THIS PAGE

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STATEMENT OF “NO PROPOSAL”

Return this page only if your company provides the products/services being requested and DECLINES to do so.

We, the undersigned, have declined to respond to the above REQUEST FOR PROPOSALS for **Aviation Gasoline Refueler** for the following reasons:

- _____ Specifications too “Narrow”, geared to one brand or manufacturer
(Please explain below).
- _____ Insufficient Time to Respond to REQUEST FOR PROPOSALS
- _____ Unable to Meet Specifications
- _____ Specifications Unclear (Please explain below)
- _____ Other (Please explain below)

Remarks _____

Company Name _____

Address _____

Signature and Title _____

Telephone Number _____

Date _____

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STATEMENT OF “NO PROPOSAL”

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- _____ Specifications too “Narrow”, geared to one brand or manufacturer
(Please explain below).
- _____ Insufficient Time to Respond to REQUEST FOR PROPOSALS
- _____ Unable to Meet Specifications
- _____ Specifications Unclear (Please explain below)
- _____ Other (Please explain below)

Remarks _____

Company Name _____

Address _____

Signature and Title _____

Telephone Number _____

Date _____